

## Message Text

LIMITED OFFICIAL USE

PAGE 01 GUADAL 00770 191557Z  
ACTION XMB-04

INFO OCT-01 ARA-10 ISO-00 EB-08 COME-00 TRSE-00 /023 W  
-----043285 201039Z /14

R 182100Z MAY 78  
FM AMCONSUL GUADALAJARA  
TO SECSTATE WASHDC 4056  
INFO AMEMBASSY MEXICO

LIMITED OFFICIAL USE GUADALAJARA 0770

E.O. 11652: N/A  
TAGS: BPRO, MX  
SUBJECT: FCIA CREDIT INSURANCE REQUEST

REF: 1) STATE 066349; 2) MEXICO 05971

1. REFTEL 1 REQUEST FORWARDED TO CONSULATE SINCE CEMENTOS GUADALAJARA IS IN OUR CONSULAR DISTRICT. AS INDICATED IN REFTEL 2 NUMBER OF ONE REFTEL WAS BADLY GARBLED AND OTHER REFTEL NOT RECORDED AT POST. RETRANSMITTAL WAS REQUESTED BY EMBASSY BUT NOT RECEIVED AS OF THIS DATE AT CONSULATE. POST HAS SENT WTDR INFORMATION REQUEST FORM TO CEMENTOS GUADALAJARA AND IS AWAITING REPLY. OTHER INFORMATION DEVELOPED FROM A RELIABLE BANK SOURCE IS AS FOLLOWS: RODOLFO BARRERA IS A WEALTHY AND COMPETENT INDUSTRIALIST FROM MONTERREY AND THE PRINCIPAL STOCKHOLDER OF CEMENTOS GUADALAJARA (WORKING CAPITAL ESTIMATED AT 300 MILLION PESOS). BARRERA IS ALSO PRINCIPAL STOCKHOLDER IN CEMENT PLANTS IN THE FOLLOWING MEXICAN CITIES: ENSENADA, LEON, MERIDA, CIUDAD VALLES, MONTERREY AND TORREON. IN ADDITION TO THE MILLIONS OF PESOS OF INVESTMENT IN THE ABOVE CEMENT PLANTS, BARRERA IS ALSO PRINCIPAL STOCKHOLDER OF A NUMBER OF READY-MIX CONCRETE PLANTS IN TIJUANA, ENSENADA, MEXICALI, GUADALAJARA, LEON, IRAPUATO,  
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SAN LUIS POTOSI, CIUDAD JUAREZ, TORREON AND MONTERREY. THE LOCAL PLANT "CONCRETOS DE ALTA CALIDAD Y AGREGADOS, S. A. DE C. V." AT GOVERNADOR CUIRIEL 5200, ZONA INDUSTRIAL, GUADALAJARA IS A CLIENT OF THE BANCO INDUSTRIAL DE JALISCO (SOURCE). CREDIT IN THE AMOUNT OF 3 MILLION PESOS HAS BEEN EXTENDED TO IT. RODOLFO BARRERA'S COMMERCIAL REPUTATION IS CONSIDERED

EXCELLENT.

2. NO INFORMATION IS AVAILABLE AT POST REGARDING FRAUD  
INVESTIGATION REFERRED TO IN STATE 066349. INFORMATION  
ON WHETHER NAFIN HOLDS SHARES IN CEMENTOS GUADALAJARA  
WILL BE SENT ON RECEIPT OF WTDR INFORMATION. POST  
UNABLE TO COMMENT ON WHETHER EXIMBANK SHOULD CONSIDER  
REQUEST FOR INSURANCE UNTIL REQUESTED CABLES ARE RECEIVED  
AND WTDR INFORMATION SHEET RETURNED FROM SUBJECT FIRM.  
BLEVINS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 18 may 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978GUADAL00770  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780212-1073  
**Format:** TEL  
**From:** GUADALAJARA  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780546/aaaabmnl.tel  
**Line Count:** 72  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** cecf309b-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION XMB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 78 STATE 66349, 78 MEXICO 5971  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 05 may 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2654306  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** FCIA CREDIT INSURANCE REQUEST  
**TAGS:** BPRO, MX  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/cecf309b-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014